

DON'T FORGET CAPTIVES IN BUILDING AND HOLDING ONTO BUSINESS

MIX AND MATCH ANY OF THE FOLLOWING:

- Direct Finite Cover from Off Shore Domiciles – Manuscript forms and excellent tax havens for exotic and standard policies.**

- 1.Difference in Conditions**
- 2.Warranties**
- 3.Builders Risk**

- Nationally Rated Surplus Lines Carrier with packaged segregated cell rent-a-captive facilities.**

-Fully funded covers of all types (Except Workers Comp)

- Nationally Rated Admitted Carrier for Unbundled Fronted projects and programs.**

-A pure front, we build the rest with you and your client.

- Nationally Rated and Admitted Carrier with Full Bundled Services including Reinsurance Capacity.**

-Fronting, reinsurance, claims, policy issuance, all functions

Establishing a captive for a qualified client will eliminate the continuous attempts of competitors to take away your large accounts.

FINTRA

**International
Bermuda**

**Market Place Resources
Boca Raton, FL**

**Global Risk Solutions
London**

561-338-7488

EXAMPLES

A LARGE HOME BUILDER

A large home builder wanted to pre-fund his two year warranty coverage, but just setting the money aside as a separate account or escrow fund would not provide deductibility until a loss was paid. Using a special formula on a Finite segregated cell rent-a-captive, the home builder accomplished his pre-funding and achieved deductibility on two thirds of his total payment to the fronting company providing the segregated cell. The fronting company is part of a group having \$1.5 billion in assets and \$500,000,000 in surplus. If the claims are not as large as anticipated, the premium paid to pre-fund the warranty becomes surplus in the cell and can be claimed by the home builder under a repurchase of stock on a capital gain basis instead as ordinary income as a shareholder dividend.

AN EXTRA HEAVY TRUCKING OPERATION

The standard insurance market is “red lining” extra heavy construction trucking hauling sand, gravel and debris. A \$45 million annual operation was being offered a renewal at 10 percent of his annual receipts even though his average annual losses over seven years were \$1.1 million per year. A combined finite and fronted segregated cell program was offered and accepted using a \$100,000 SIR, and excess finite cover with a \$1million/\$2 million limit. The finite cover was funded with \$1.5 million in premium and a \$1,000,000 LOC. If the operation remains in it’s average loss range, it will pocket \$900,000 a year as surplus in its segregated cell.

LARGE CONSTRUCTION OPERATION

A large contractor wanted to have a policy that would fill the gaps left by a combination of insurance company exclusions and defunct insurance companies that had covered his operations over the past years, like the Legion and Reliance. A special (DIC) Multi-Peril policy was developed, which included unlimited prior acts coverage, and plugged the holes in the exposure dike. It also covered builders risk and warranties. The cover was placed in a segregated cell captive on a direct procurement basis through Bermuda. The transaction produced a 34% tax savings for the insured, while at the same time allowed him to build a coverage fund for previously unfunded exposures.

IN OTHER WORDS – LET YOUR IMAGINATION BE UNLEASHED, AND GIVE US A CALL !

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